

#### OUR CUSTOMERS LOVE US

# TESTIMONIALS

#### **BETTER CUSTOMER SERVICE**



"We are extremely happy with how things are going with RoadRunner; it's day and night from our experience with Rubicon. Multiple site managers on our team have reported it's been a pleasure working with your strategists and Customer Service team, and he says to keep up the good work. **Response time and communication** was a big issue they had with Rubicon and they are happy with how RoadRunner is doing. Great job!"

CHRIS R. - CATEGORY MANAGER, MANUFACTURING



"Signing with RoadRunner added so much value to our company.

Dealing directly with haulers was a horrible process that no one has time for - they took that off my plate. Customer service was so unbelievably attentive, even with all of our crazy requests! We saved money working with them and saved many, many hours of my day's work. I would highly recommend working with them!"

MICHELE G. - MANAGER, MULTI-FAMILY HOUSING



"We are an apartment community and have been fighting with our trash provider for YEARS. We have attempted to get out of our WM contract for YEARS but the cancellation policies are impossible to comply with and we were even tricked one year when trying to add service - they snuck in an extended contract period. ROADRUNNER IS DIFFERENT. I had some anxiety when signing up the first time (because of my WM experiences) when I voiced my concerns, they brought me the contract back!! And told me to think on it and call them when I was ready!! SERIOUSLY AMAZING...I [have] nothing but love for ROADRUNNER. If everyone did business this way we would be living in a better world."

ELLIE V. - CONTROLLER, MULTI-FAMILY HOUSING



"RoadRunner enabled us to streamline the category, enabling process improvements and delivering savings. Now, when I need to understand what's going on with our waste program, I have one source to go to."

JORDAN R. - STRATEGIC SOURCING MANAGER, MASTEC COMMUNICATIONS GROUP



"[RoadRunner] is a "can-do" company, excited with challenges and open to fresh ideas, often coming to customers from their highly skilled and knowledgeable staff. They work carefully and diligently to understand the customer's needs, and then work strategically to ensure the customer needs are exceeded. If you're lucky enough to have them work with you, you will be delighted with the result."

PAUL L. - ENVIRONMENTAL ENGINEER, MANUFACTURING



"Since contracting with RoadRunner we have been able to provide, through their services, a better overall experience for our tenants and the environment. The additional cost savings and attentive customer service have made this partnership a win-win for both client and contractor. The RoadRunner team has been very helpful and responsive to any requests. Highly recommend their services!"

THOMAS W. - AGENT, COMMERCIAL REAL ESTATE

#### **IMPROVED HAULER EXPERIENCE**



"I wanted to let you know how pleased we are with RoadRunner and [the waste hauler] you proposed we switch to. The RoadRunner team has been extremely helpful along the whole transition process. Your teams and people are easy to contact and they respond quickly. Also, I wanted to compliment and thank our driver. He is always friendly waving to us, and a little while back went out of his way to help us. We had run a bunch of trash out and had gathered a pretty large pile that we were fixing to put in. He arrived and did the dump as we were about to walk out and add it. He saw us, did the first dump, backed up, let us put the remaining trash in and then did a second dump so it would be empty. This would be UNHEARD of with Waste Management. That's impressive customer service. Also, their trucks are clean and they don't drive in leaking "trash juice" all over our parking lot. If you will, please pass this along to the [waste hauler] team."

RYAN H. – GENERAL MANAGER, RETAIL

## INCREASED LANDFILL DIVERSION & ACCURATE ESG REPORTING



"In 2022, Novolex implemented a comprehensive waste-to-landfill measurement program to enhance our monitoring and reduction of different waste streams. [This partnership with RoadRunner] enabled us to track the quantity of waste sent to landfills and

identify how to divert more waste from landfills."

NOVOLEX 2022 ESG REPORT



"When we first signed on with RoadRunner, our business struggled with fluctuating monthly waste volumes, billing complexity, and high waste vendor costs. Within the first six months of partnership, Roadrunner grew our waste diversion by over 30%, helped all store locations implement recycling, consolidated our multiple bills into one invoice, and reduced our recurring monthly charges — saving us 18% month over month and almost \$100K in a year"

RYAN S. - DIRECTOR, FORMAN MILLS



"At La-Z-Boy, we are focused on doing what is right for the environment. One of our initiatives was to incorporate a solution for waste management, which is why we partnered with RoadRunner. They are helping us achieve our goals of landfill diversion, implement better internal waste management processes and reduce emissions and overall waste management costs. The best part is, they have followed through with their commitment and we are already seeing results! We know sustainability is a long journey, and with the help of RoadRunner, we'll continue to minimize our footprint and foster a more responsible approach to waste and recycling."

AMY V. - DIRECTOR OF ESG, SUSTAINABILITY & GLOBAL PRODUCT COMPLIANCE, LA-Z-BOY, INC.

### COST SAVINGS



money with Waste Management and RoadRunner saved me \$300 a month. They responded to all of my questions on time and were very efficient. No complaints whatsoever and would definitely recommend to any business trying to save a little money and help the environment."

SYDNEY Z. – OWNER, RETAIL



"Before RoadRunner, we faced organizational and operational challenges from waste vendors that resulted in high costs.

RoadRunner has made an unmatched impact on our business operations through consolidated multi-location billing, fee transparency, operational expertise, and dedicated support — all while driving down our waste management expenses."

CHRISTIE B. - CORP. PROPERTY MANAGER, HOSPITALITY



"I wanted to take a moment and express my gratitude for the outstanding service provided during our 1st year of partnership. The cost-effectiveness of your services has been exceptional, ensuring that we reach our savings without compromising on quality. Roadrunner has gone above and beyond constantly striving to adhere to schedules or find the fastest solutions to any delays or roadblocks encountered. The swift and effective communication has made working with your team a pleasure. Thank you for your dedication to excellence. Your professionalism and reliability make you stand out in the industry. I highly recommend your services to anyone seeking a top-notch waste management program."

CLAUDIA O. – PROCUREMENT, LINCARE

