



## A GUIDE: ROADRUNNER'S RATE-BASED SERVICE STRUCTURES

RoadRunner engages vendors for rate-based services in two ways. Both structures have the same operational standards of quality, safety & compliance, but differ in how billing, payments, & day-to-day workflows are managed.

STANDARD PAY STRUCTURE		DIRECTPAY STRUCTURE
Scope & Rates	Mutually agreed upon <b>per contract</b> : <ul style="list-style-type: none"><li>Full scope of services</li><li>negotiated rates (ex. haul and/or tonnage)</li></ul>	Mutually agreed upon <b>per haul/route acceptance</b> : <ul style="list-style-type: none"><li>Scope of services</li><li>negotiated rates (ex. haul and/or tonnage)</li></ul>
Record Source	Vendor (You)	RoadRunner
Operation & Administration Ownership	<ul style="list-style-type: none"><li>You set the <b>route</b></li></ul>	<ul style="list-style-type: none"><li>RoadRunner assigns the <b>haul/route</b></li></ul>
	<ul style="list-style-type: none"><li>You complete <b>haul/route*</b></li></ul>	<ul style="list-style-type: none"><li>You accept &amp; complete <b>haul/route*</b> via RoadRunner App<ul style="list-style-type: none"><li>Upload Weight Ticket &amp; Proof of Completion</li></ul></li></ul>
	<ul style="list-style-type: none"><li>You <b>bill</b> RoadRunner (see Bill Delivery Preferences section below)</li></ul>	<ul style="list-style-type: none"><li><b>You DO NOT bill RoadRunner.</b></li><li>Instead, RoadRunner <b>verifies your weight sheet</b></li></ul>
	<ul style="list-style-type: none"><li>We <b>validate</b> (as you are the source of record)</li></ul>	<ul style="list-style-type: none"><li><b>No bill validation required</b> (as RoadRunner is the source of record)</li></ul>
	<ul style="list-style-type: none"><li>We issue <b>payment</b> (based on contract terms)</li></ul>	<ul style="list-style-type: none"><li>RoadRunner issues <b>payment automatically</b> (in &lt;48 hours)</li></ul>
<i>*In some cases, RoadRunner will assign the outlet where materials <b>must</b> be disposed/recycled.</i>		
Billing & Payment	<b>Bill Delivery Preferences</b> <ul style="list-style-type: none"><li><b>Billing Portal:</b> If using a billing portal, please give us access to streamline bill processing to pay you faster.</li><li><b>Email:</b> If no billing portal, please send to <a href="mailto:finance@roadrunnerwm.com">finance@roadrunnerwm.com</a>.</li><li><b>Mail (this will delay payment):</b> Only if electronic billing is not possible, you can mail bills to:<div><div>RoadRunner Billing 500 Westover Dr #29637 Sanford, NC 27330</div></div></li></ul> <p><b>All bills must be validated for service scopes, dates, rates and tonnages.</b></p> <ul style="list-style-type: none"><li><b>PAYMENT TERMS:</b><ul style="list-style-type: none"><li><b>Inherited Legacy Contracts:</b> Existing terms apply until renewal</li><li><b>New Agreements Executed with RoadRunner:</b> Net 45 days from bill date</li></ul></li><li><b>No AUTOPAY. Must bill us with terms.</b></li></ul>	<ul style="list-style-type: none"><li><b>NO BILL SUBMISSION</b><ul style="list-style-type: none"><li><b>Hauler SHOULD NEVER submit a bill under any circumstance</b></li></ul></li><li><b>AUTOMATIC PAYMENT TRIGGER</b><ul style="list-style-type: none"><li>Simply confirm completed route via RoadRunner App to initiate payment</li></ul></li><li><b>FAST PAYMENT</b><ul style="list-style-type: none"><li>Direct deposit issued in 1-2 business days</li><li>Remittance statement sent via email for reconciliation with completed haul in App</li></ul></li></ul>
	<i>Due to existing legacy contracts, a vendor may operate under both platforms simultaneously.</i>	
<b>Key Contacts</b> <ul style="list-style-type: none"><li><b>Billing/Payment:</b> <a href="mailto:finance@roadrunnerwm.com">finance@roadrunnerwm.com</a>, Phone: 888-871-7623 ext. 0</li><li><b>Service/Route Questions:</b> <a href="mailto:drivewithus@roadrunnerwm.com">drivewithus@roadrunnerwm.com</a> Phone: 888-871-7623 ext. 2</li></ul>		
PLEASE PROVIDE THIS GUIDE TO YOUR AR/BILLING DEPARTMENT		